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Impact

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Dear Friend of Michigan Law,

The work that we do at this great law school—as students, faculty, staff, and legal professionals—WOULD NOT BE POSSIBLE WITHOUT YOU AND THE OTHER ALUMNI AND FRIENDS who made a gift to Michigan Law in the past year. In the following pages of our new Impact Report, you will see a snapshot of the Law School today and the ways that your support helps to provide an exemplary legal education in an unrivaled community.

When you make a gift to the Law School, the impact of that gift extends beyond we who have the honor of teaching and learning here every day. By providing financial support to our students, you also are making an investment in the myriad ways they will use their Michigan Law degrees to make our profession and our world better. Through gifts to our clinics, you are changing the lives of our clients while creating a transformative learning experience for our students. By supporting our professors and the courses they conceive and teach, you are ensuring that Michigan Law remains at the forefront of thinking about the ever-changing complexities of the law and society, and equipping the next generation of lawyers to do the same.

Some of you give directly in support of scholarships, professorships, and programs at the Law School. Others give to the Law School Fund, which, in turn, provides support to each of these areas and more. Many of you give to both a designated fund and the Law School Fund each year. Regardless of the manner in which you give to Michigan Law, know that you have our deepest gratitude. As we talk to prospective students, employers, and each other about the special nature of Michigan Law, we recognize that at the heart of our community are those of you for whom the Quad always will be your second home.

As you read the Impact Report, I hope you will be inspired—as I am daily—by the members of our community. I hope you will see that the newest generation of alumni uphold our tradition of excellence. And I hope that you will want to continue to partner with us in keeping our school great, while striving to make it even better.

You can find our complete donor honor roll online as part of our Annual Report of Giving at law.umich.edu/annualreport (Password: Donor2016). On behalf of all of us at the Law School, thank you so much for your support.

MARK D. WEST
Dean
Nippon Life Professor of Law
Before law school, I was a journalist.

But instead of covering court proceedings, I wanted to be involved with them. Now I do exactly that as an assistant district attorney in the appeals bureau. After just a few months of work, I had my first oral argument, and my experience at Michigan Law helped me feel less nervous going into it. In addition to taking a seminar on appellate skills, I participated in the Campbell Moot Court Competition. Also, writing a note for the Michigan Law Review and serving as editor-in-chief allowed me to hone my writing skills during law school, which is helpful now as my job mainly involves writing appellate briefs.

I chose Michigan because I was impressed by the strength of the public interest community and the Loan Repayment Assistance Program. As a Fiske Fellow, I am especially grateful for the three years of full loan repayment provided by Bob Fiske, '55, and to be part of an impressive group of Fiske Fellows. The Fellowship speaks volumes about the loyalty of alumni and Michigan Law's commitment to public service.

Megan DeMarco, '16
New York County District Attorney's Office
New York City
2016 Irving Stenn Jr. Award recipient
About the Class of 2019

APPLIED
5,084

ENROLLED
305

MEDIAN UNDERGRAD GPA
3.78*

MEDIAN LSAT
168**

19% MICHIGAN RESIDENTS

37 STATES REPRESENTED
plus D.C.

10 FOREIGN COUNTRIES REPRESENTED

THE CLASS ALSO INCLUDES
3 MILITARY VETERANS

5 FULBRIGHT SCHOLARS

1 SOROS FELLOW

1 TRUMAN SCHOLAR

PRIOR TO LAW SCHOOL, MEMBERS OF THE CLASS OF 2019 WORKED FOR
(NON-INCLUSIVE LIST):

ACLU Reproductive Freedom Project
Bureau of Labor Statistics
Citizens Alliance on Prisons and Public Spending
Department of Justice
FEMA Corps
PBS
Peace Corps
Seattle Police Department
Supreme Court of the United States
Teach for America
The Onion
United States Postal Service

* Highest ever
** Second highest ever, for the second consecutive year

AVG AGE 1L AGE
24

45% 55%

MINORITIES
28%

155 Undergraduate Institutions

72% had a gap of at least a year between undergrad and law school

14% have two parents with no degree past high school (16% have one parent with no degree past high school)
Our Budget

Funds for operating the Law School come from a variety of sources. The General Fund includes tuition, fees, supplements from the University, and State funding (which comprises less than four percent). Serious and ongoing cost-containment strategies have allowed us to grow our programs to keep pace with changes in legal education while still maintaining a fiscally responsible plan.

<table>
<thead>
<tr>
<th>FY16 Operational Expenses</th>
<th>$83,040,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY16 Total Gifts and Endowment Income</td>
<td>$23,518,000</td>
</tr>
</tbody>
</table>

**SOURCES OF INCOME**

- **GENERAL FUND**
- **SPONSORED RESEARCH AND OTHER FUNDING**
- **GIFT AND ENDOWMENT INCOME**

**USES OF GIFT AND ENDOWMENT INCOME**

- Program Support: 10%
- Facilities Support: 11%
- Student Support: 12%
- Faculty Support: 35%
- General Fund: 62%
- Other Funding: 3%
Before law school, I spent time working and studying abroad in China and Korea. I valued these experiences and made it a point to pursue similar opportunities when I came back home to Michigan and enrolled at Michigan Law. During the Winter 2017 semester, I participated in the Geneva Externship program and worked for the World Intellectual Property Organization’s Office of the Legal Counsel. It has exposed me to a new world of opportunities and helped me grow as a person and as a lawyer.

The Law School offered me a generous scholarship—I would not have been able to attend otherwise. With that support, I was able to spend my 1L summer as a judicial intern for the U.S. District Court for the Middle District of Pennsylvania. I spent my 2L summer as an associate at Skadden, Arps, Slate, Meagher & Flom LLP, where I’ll return after graduation. The Law School goes to great lengths to help students focus all of their energy on personal success. My scholarship lifted a huge burden and allowed me to explore all that a Michigan Law education has to offer.

Christian Husby, ’17
Skadden, Arps, Slate, Meagher & Flom LLP
Chicago
In my eighth-grade debate class, I learned how to strategically mold my words and present ideas on behalf of another person. Ever since, I knew I wanted to be a lawyer. At Michigan, I joined numerous student organizations and even founded one of my own called First Generation Law Students, which taught me the importance of giving back by helping establish a community of mentors for students like me. My extracurricular activities have provided a network of friends, mentors, mentees, and like-minded MLaw students who have shaped my experience here in countless ways.

Before law school, I worked with Google's trademark legal team and want to practice technology law in the Bay Area after graduation. But being behind the bench is critical to understanding how to write and argue a case in front of the bench, which is why I will begin my post-law-school career with two federal clerkships. My scholarship made it easier for me to accept both clerkship offers, knowing that my student loan debt will be lower.

Deeva Shah, ’17
Career Profile

MLAW CLASS OF 2015 WHO WERE EMPLOYED OR CONTINUING THEIR EDUCATION 10 MONTHS AFTER GRADUATION

- Judicial Clerkship 18%
- Law Firms 58%
- Public Interest 10%
- Business 4%
- Government 9%
- Academic 1%

MOST POPULAR MARKETS (THREE-YEAR AVERAGE)

- New York 23%
- Washington, D.C. 12%
- California 12%
- Illinois 11%
- Michigan 11%

526 OFFICES PARTICIPATED in Early Interview Week 2016; 5,000+ interviews conducted

300+ CLERKSHIPS SECURED (2013–2016)

97% EMPLOYMENT 10 months after graduation (2015 grads)

100 firms on The American Lawyer 100 list employed Mlaw grads in 2016

13 OF THE 13 U.S. circuit courts had at least one MLaw clerk in the last three years

SKADDEN FELLOWS for public service in 2016 (out of 28 nationally)
Experiential Education

18 CLINICS

WHERE STUDENTS CAN BEGIN APPEARING IN COURT AND REPRESENTING CLIENTS AS EARLY AS THEIR SECOND SEMESTER

- Child Advocacy Law Clinic
- Child Welfare Appellate Clinic
- Civil-Criminal Litigation Clinic (includes landlord-tenant, consumer fraud, civil rights, discrimination, immigration)
- Civil Mediation Clinic
- Community and Economic Development Clinic
- Criminal Appellate Practice Clinic
- Entrepreneurship Clinic
- Environmental Law Clinic
- Federal Appellate Litigation Clinic
- Human Trafficking Clinic
- International Transactions Clinic
- Juvenile Justice Clinic
- Low Income Taxpayer Clinic
- Michigan Innocence Clinic
- Pediatric Advocacy Clinic
- Transactional Lab and Clinic
- Unemployment Insurance Clinic (for second-semester 1Ls)
- Veterans Legal Clinic

71% of the CLASS OF 2016 took a clinic at some point during law school

54% of the CLASS OF 2011 took a clinic at some point during law school

492
LEGAL MATTERS completed for Entrepreneurship Clinic clients (2012–2016)

Each 1L
Takes a lab in one of these courses:
Civil Procedure
Contracts

12
Michigan Innocence Clinic clients have been freed from wrongful incarceration since the clinic's inception in 2009

85,387
HOURS WORKED by clinic students in the last academic year, serving 1,674 clients

7,300
HOURS LOGGED in 2015–2016 by students in MLaw's Pro Bono Program
I am a proud Ann Arborite, but I didn’t expect to return once I graduated from the U.S. Air Force Academy. My husband and I settled in Los Angeles, where I earned a doctorate in public policy analysis. In my work, it always seemed that the lawyer got the last word. I thought, “I can do that,” so I took the LSAT. As a Reserve Officers’ Training Corps (ROTC) instructor prior to law school, I visited a former professor and saw my first law school clinic. I knew right away that I wanted to run a clinic of my own—one that serves clients, teaches students, and informs policy in a relevant area.

At Michigan, I was one of the first students to join the Veterans Legal Clinic, which launched when I was a 2L. I was involved in both the creation and the evaluation of its curriculum, and it was an honor to help my fellow veterans navigate the legal system. Now, I am a student attorney in the Low Income Taxpayer Clinic. I view my work as doing my part, a continuation of what drew me to military service in the first place. Private support made law school a possibility for me (a mother of two), and I am so grateful. I will take the trust and opportunities given to me to do something truly good and worthwhile.
THE PROBLEM SOLVING INITIATIVE (PSI) launched in 2017 as a platform for developing creative solutions to difficult challenges in business and society. Through a team-based, experiential, and interdisciplinary learning model, small groups of graduate and professional students from around the University work with top-notch faculty and outside experts to explore and offer solutions to emerging, complex, and multifaceted problems. Student teams then present their ideas before a panel of experts and industry and community stakeholders. Michigan is uniquely positioned among top law schools to lead this type of initiative because of the across-the-board excellence of the University’s graduate and professional programs.

PSI classes are not conventional graduate courses involving linear delivery of prepared content. The instructors do not sit back hiding the answers because they don’t have the answers. The professors are facilitators, conveners, and project leaders, but students ultimately run the show. Our two pilot courses—exploring problems connected to human trafficking and autonomous vehicles—have been highly successful, and our fall 2017 course offerings are very popular with students. PSI epitomizes Michigan Law’s spirit of innovation and collaboration. We are proud to have helped launch the program, and we are excited to see its future impact on our students and society.

DANIEL CRANE, Frederick Paul Furth Sr. Professor of Law
BRIDGETTE CARR, ’02, Clinical Professor of Law
ALICIA DAVIS, Associate Dean for Strategic Initiatives and Professor of Law
Campaign Update

Publicly launched in November 2013, the Victors for Michigan Campaign is the largest campaign in the University's history.

$126.2M

given to the Law School during the
Victors for Michigan Campaign (as of 3/31/2017)

9,883

TOTAL NUMBER OF DONORS TO THE LAW SCHOOL (as of 3/31/2017)

For more information about the Victors for Michigan campaign, and ways that you can support it, visit law.umich.edu/campaign.
WHAT YOUR SUPPORT HAS ACHIEVED

- **771**: MLaw students have received scholarships funded by private donors (2012–2017)

- **5**: New endowed faculty professorships established: Faith and Stephen Brown Faculty Professorship in Law, Frederick Mahan Professorship, James G. Degnan Professorship, James G. Phillipp Law Professorship, Pao Li Tsiang Professorship

- **67**: New scholarship funds created

- **3**: Full-tuition Darrow Scholarships endowed: The Darrow Scholarship is a special merit award presented to a small number of select recipients in each entering class, who are chosen for their outstanding scholastic achievements and proven capacity for leadership.

- **$4K**: Guaranteed summer funding for each 1L with an unpaid internship: Because it supports 1L summer employment for all students, regardless of job sector, Michigan’s is the most inclusive program at any top law school.

- **2**: Collegiate Professorships: Honoring Douglas A. Kahn and Theodore J. St. Antoine

- **5**: New clinics established: Child Welfare Appellate Clinic, Entrepreneurship Clinic, Transactional Lab and Clinic, Unemployment Insurance Clinic, Veterans Legal Clinic
Reunion Class Giving

Gifts and pledges made by members of classes who are celebrating milestone reunions are a cornerstone of support to the Law School each year, especially to the Law School Fund. Classes celebrating milestone reunions, particularly the Classes of 1966 and 2006, were exceptionally generous in 2016. While many classes met and even exceeded their reunion class-giving goals, these two shattered records for revenue raised and participation. The Class of '66 gave $5.7 million, with a 39-percent participation rate, for their 50th reunion. Ten classmates from the Class of '06 increased their Law School Fund giving to the Cavaedium Society level (at least $2,500) for their 10th reunion. The class gave nearly $283,000 with a 27-percent participation rate.

While the Classes of 1966 and 2006 reached new levels of giving, it is the combined efforts of all of the classes that make reunion class giving a success. We are grateful to all alumni who honor their classmates and Michigan Law with their generous support of the Law School Fund and other initiatives.

### 2016 Reunion Class Giving Totals

<table>
<thead>
<tr>
<th>Class</th>
<th>Total Amount Raised</th>
<th>Participation Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>1966</td>
<td>$5,656,683</td>
<td>39%</td>
</tr>
<tr>
<td>1971</td>
<td>$724,242</td>
<td>35%</td>
</tr>
<tr>
<td>1976</td>
<td>$616,617</td>
<td>33%</td>
</tr>
<tr>
<td>1981</td>
<td>$707,481</td>
<td>32%</td>
</tr>
<tr>
<td>1986</td>
<td>$540,350</td>
<td>25%</td>
</tr>
<tr>
<td>1991</td>
<td>$497,175</td>
<td>21%</td>
</tr>
<tr>
<td>1996</td>
<td>$302,411</td>
<td>16%</td>
</tr>
<tr>
<td>2001</td>
<td>$110,417</td>
<td>14%</td>
</tr>
<tr>
<td>2006</td>
<td>$282,692</td>
<td>27%</td>
</tr>
<tr>
<td>2011</td>
<td>$17,300</td>
<td>15%</td>
</tr>
</tbody>
</table>

### 2016 Class Reunion Committees

**Class of 1966**

50th Reunion Committee

- **Chair**
  Robert Dinerstein

- **Members**
  Dewey Crawford
  Bob Gilbert
  Barbara Handschu
  James Magee
  Fred Schlegel
  Richard Sneed
  Judith Teichman
  George Ward
  Tom Washing
  Bill Whitbeck

**Class of 1971**

45th Reunion Committee

- **Co-Chairs**
  Howard L. Boigon
  Richard R. Burns

- **Members**
  Denis B. Binder
  John E. Jacobs
  Howard A. Serlin
  David Spector
  Donald F. Tucker
CLASS OF 1976
40th Reunion Committee

Co-Chairs
William P. O'Neill
Christine Weiner

Members
Barry S. Landau
Jonathan D. Lowe
Mark Luscombe
Will E. McLeod
Yvonne S. Quinn
Nancy R. Schauer

CLASS OF 1986
30th Reunion Committee

Co-Chairs
Kerry A. Galvin
Arthur H. Siegal

Members
Susan E. Brock
Christopher J. Caywood
Lee C. Cook
Lydie Hudson
Howard B. Iwrey
Paul C. Nightingale
Bernadette C. Sargeant
David J. Zott

CLASS OF 1996
20th Reunion Committee

Co-Chairs
Nat Marrs
R. Adam Norwitt

Members
Nate Cade
Carrie Fletcher
Jessica Toll
Don Wiest

CLASS OF 2006
10th Reunion Committee

Co-Chairs
Matthew J. Nolan
Trisha M. Rich

Members
Brenda Abdelall
Joseph Ashby
Joshua A. Deahl
Tammy L. Helminski
Damon M. Lewis
Dan Li
Jason L. Lichtman
Vannesa C. Martinez
Justin C. Pfeiffer
Jeannine D. Sims
William Tran

CLASS OF 1981
35th Reunion Committee

Chair
Gregg F. Vignos

Members
Steven G. Adams
Natalia Delgado
Charles M. Denton
Deborah E. Greenspan
David D. Gregg
Robin L. Harrison
John M. Sloss
Jonathan T. Walton

CLASS OF 1991
25th Reunion Committee

Co-Chairs
Rob Borthwick
Kevin Conroy

Members
Danetta Beaufast
David Callahan
Sheila Conroy
Mike Isenman
Pran Jha
Kelly Kenney
Rob Ouellette
Christine Pagac

CLASS OF 2001
15th Reunion Committee

Co-Chairs
Jami A. Gekas
Michael J. Riela

Members
Shayna S. Cook
Julianne M. Hartzell
Kelly O'Donnell Henderson
Brian S. Rauch
Eric E. Reed
Amy L. Sankaran

CLASS OF 2011
5th Reunion Committee

Co-Chairs
Anastasia N. Kaup
Kathryn E. Kohls

Members
John F. Calvin
Stephanie M. Jordan
John F. Rhoades
Grace L. St. Vincent
Imran J. Syed
Rory M. Wellever
Stephen M. Woodcock
Camilla Zanetti
The continued greatness of Michigan Law—from its accessibility to deserving students from all walks of life, to its enduring ability to deliver a transformative educational experience—depends heavily on support from our alumni and friends.

A degree from Michigan Law can open doors throughout one’s career. Investing in the Law School is an investment in the strength of your own degree, and demonstrates the Michigan Law community’s shared commitment to serving the public good and each other. Just as you benefited from the support of past generations during your time at Michigan Law, the best lawyers of the future will benefit from your gifts now. In turn, those alumni will build further bridges to support future Michigan Law students.

Why do we need private support?

The share of the Law School’s funding provided by the State of Michigan last year was less than 4%. The Bicentennial Matching Program for Student Support will match gifts for endowed scholarship funds by providing $1 for every $2 gift. Gifts may establish new scholarship funds, or they may be added to already existing funds. The minimum gift to qualify for the Bicentennial match is $50,000; gifts up to $1,000,000 will be matched. Gifts from individuals and family foundations qualify. Pledges are payable over a maximum of five years; the match is subject to the availability of University funds that have been designated for this purpose.
Making a gift to Michigan Law can be as simple as writing a check or contributing online. Or you may require professional assistance from our Development and Alumni Relations staff. Whatever your needs, we are happy to help.

Your gift to the Law School qualifies as a contribution to a nonprofit organization since the University of Michigan has 501(c)(3) tax exempt status. The University’s federal tax ID is 38-6006309.

TRUSTS, ESTATES, AND PLANNED GIVING

Make a significant gift to the education of tomorrow’s leaders—and gain financial and tax benefits for you and your family.

ASSETS TO GIVE

- Cash
- IRAs/Retirement Plans
- Appreciated Securities
- Life Insurance
- Real Estate

BENEFITS OF MAKING A PLANNED GIFT

- Increase the impact of your overall philanthropy
- Provide for family while simultaneously giving to Michigan Law
- Minimize taxes; reduce taxable estate

MORE INFORMATION ABOUT PLANNED GIVING

Erica Munzel, ’83
Director, Leadership Gifts and Planned Giving
734.763.0414
lawplannedgiving@umich.edu

MAKE AN OUTRIGHT GIFT

BY MAIL

You may send a check made payable to the University of Michigan directly to the Law School Office of Development and Alumni Relations. Please indicate on the memo line which fund you’d like your gift to benefit.

University of Michigan Law School
Attn: Gift Processing
701 S. State Street, Fourth Floor
Ann Arbor, MI 48109-3091

ONLINE

law.umich.edu/giving

EMPLOYER-MATCHED GIFTS

Many employers match gifts individuals make to the University. Request a matching gift form from your employer and then send it completed and signed with your gift.

FOR MORE INFORMATION

Contact the Office of Development and Alumni Relations
734.615.4500
lawalums@umich.edu
When I was considering law schools,
I knew I wanted to go to a place that I really loved, and where the alumni network would be strengthened by everyone’s passion for the school. The natural camaraderie that Michigan fosters extends into the real world. I talked with so many alumni who helped me make connections during the recruiting process, and now that I work in Silicon Valley, I see alumni everywhere—especially since U-M’s business school network is equally strong. Entrepreneurship brings together a diversity of ideas, and since I love engaging with people from different backgrounds, I knew I wanted to practice in that area of the law.

In many ways the work I do now is very similar to the work I did as a student-attorney in the Entrepreneurship Clinic. In addition, being a leader of the Black Law Students Association taught me how to manage up and down, and to balance the needs of our members with our resources and overall goals. It made me understand how to communicate on many levels, which has hopefully made me a better lawyer and colleague. The Barron Scholarship was transformative in my life and law school career. It has allowed me to pursue my interests, and I hope that it continues to benefit others who are fortunate enough to attend Michigan Law.

Collins Belton, '15
Wilson Sonsini Goodrich & Rosati
Palo Alto, Calif.
2015 Hessel E. Yntema Award recipient
law.umich.edu/campaign